Molin Concrete Products 415 Lilac St Lino Lakes, MN 55014

651-786-7722 651-786-0229 Fax 1-800-336-6546 www.molin.com

Oct 2006 Volume 38

INSIDE:

Recap of Molin's 2006 Open House/Plant Tour

Spotlight on Jim McCoy

<u>**Projects</u>** Santa Marta Overland Park KS</u>

Website Addition Old Load Charts

Tours Presentations and Upcoming Events

CHAIN OF LAKES YMCA Groundbreaking News



"Building" Customer Satisfaction Through Generations of Teamwork



Santa Marta Overland Park, Kansas

MOLIN OPEN HOUSE AND PLANT TOUR RECAP SEPTEMBER 13TH, 2006



September 13th turned out to be a beautiful day for the Molin Open House. Over 100 architects, engineers, general contractors, and developers had the opportunity to tour our facilities. Our guests were able to see first hand how Molin manufactures hollow core plank, beams, columns, and structural precast. Tour guides also educated attendees about our PCI Certified Plant and how we design, engineer, and install our products.

The Open House was held in conjunction with PCI's National Precast Month. The goal was to create a better awareness of the precast industry and the many uses of precast concrete.

After the tour, our guests were treated to pizza, music provided by a DJ, and conversation with fellow attendees and employees of Molin.

JIM MCCOY

MANAGER OF BUSINESS DEVELOPMENT FOR IOWA, NEBRASKA, KANSAS, MISSOURI



a 1973 "Vette"

Jim McCoy is the newest member of the Molin team and is the Manager of Business Development for the mid-central part of the United States. That area is his "home turf" as he attended the University of Nebraska at Omaha, graduating with an MBA.

During his college years, he worked as a sales person and then a sales manager for Dolly Madison Cakes. Jim comments that this was the "sweetest" job he ever had. Soon after, Jim pursued his dream of operating his own business.

He ran his own construction company for 10 years specializing in residential and commercial expansions. With two small children, Jim realized he needed more time with his young family. He accepted a position as a sales representative with Hilti Tools. Jim specialized in the cutting and coring of concrete. He later accepted a position with Fiber Mesh, a company that manufactures reinforcement used in concrete slabs. Henceforth, the migration to concrete products and Molin Concrete.

Jim joined Molin Concrete in July 2005 and now travels 1200-1300 miles each week through the mid-central United States. He lives with his wife Jeannie and their Newfoundland dog, Murphy. Their two children, Jimmi and Nick, are away at college. His hobbies include hunting, bicycling, and a 1973 Corvette that he purchased as a freshman in college, sold, and 30 years later bought it again and restored it. If you want to start a conversation, just ask him about his car!

The best way to reach Jim is by phone, 402-639-6229 or e-mail: jimm@molin.com. Feel free to call him for information regarding Molin Concrete Products and using precast products on your next project.

PROJECT HIGHLIGHT

SANTA MARTA, OVERLAND PARK KANSAS



The Santa Marta Retirement Community is the first of its kind in Overland Park, Kansas. It seeks to be a full service non-profit health care facility that allows seniors to have an independent lifestyle while being equipped to handle more serious health care issues, as tenants get older. This project also represents a first of its kind for Molin Concrete Products as well: it's our first project in the great state of Kansas.

Jim McCov Manager of Mid-Central

The Santa Marta is an interesting project with many features to talk about. A press release from Santa Marta states that this newer lifestyle-focused community is the fastest growing segment in senior level housing. Molin has done many such communities in MN, including Presbyterian Homes, and the Cardinal Point Living Communities. The Santa Marta will include 138 independent living apartments, 24 independent living villas, 32 assisted living suites, 16 memory support suites, and 32 nursing beds. The Community also boasts a huge 52-acre campus, common areas, dining Business Dev. rooms, a fitness center, and underground parking. Future resident Don Dors said, "Having the underground heated parking is a real bonus. Especially living in the Midwest, that feature will be very nice come winter."

While Santa Marta focused on "Maintenance-Free" living, Molin Concrete focused on "Maintenance-Free" building using precast hollow core plank, beams, and columns. In this way, Molin was able to provide an ideal precast concrete solution for the underground parking garage. This design allowed more of the campus to be used for other things, but it also allowed tenants to have a warm place to keep their cars. Molin was also able to work hand in hand with JE Dunn in getting the project schedule tight and moving forward. Even with a 500-mile trucking job, Molin was able to deliver the product when the contractor needed it. We are very proud of the progress on the Santa Marta job and look forward to seeing the tenants move in.

Architect: AG Architecture/Hart Freeland Roberts, Inc. Engineer: Hart Freeland Roberts, Inc. GC: JE Dunn Owner: Catholic Care Campus, Inc.

Products Hollow core: 63,780 SF Beams: 1,717 LF Columns: 480 LF



Pictured here are beams and columns supporting hollow core plank for the underground parking garage.

WEBSITE ADDITION HISTORICAL LOAD CHARTS

In an effort to support the many people that work with our business, Molin is proud to present a new addition to our website. We have put all of our archived Flexicore load charts online. In addition to being useful in providing information on older buildings, the load charts also show an evolution of hollow core design up to the present time. Available load charts date from the 1950's until the present day and are available on-line in PDF file format.

Please visit our website at www.molin.com, and click on Design/Engineering. Under the hollow core product type, choose the category of Archived Load Charts.

TOURS - PRESENTATIONS - EVENTS SCHEDULE YOURS NOW

Upcoming Events

Oct 18-20 SD AIA Oct 26-27 KS AIA in Wichita Nov 14-17 MN AIA



Recent Box Lunches and Plant Tours Molin Open House Plant Tour Sept 13th, 2006 Attended by over 100 people

Call Molin soon to schedule your lunch box presentation or plant tour.

CHAIN OF LAKES YMCA - LINO LAKES

2007 OPENING



After years of planning and fundraising, the Chain of Lakes YMCA is under construction. This YMCA will service many communities; Lino Lakes, Circle Pines, Centerville, Hugo, Lexington, Blaine, Forest Lake, Columbus Township and more.

It was 1999 when community leaders and the YMCA of Greater St Paul first approached Molin Concrete in order to generate support for a local branch of the YMCA. It did not take much convincing for Molin's leadership team and Board to understand that a YMCA would be a great asset for the community where we live and work. We discussed how often we have an opportunity to positively help our community, not only in the short term, but for generations to

Mark Groff **CFO**

come. Within a very short time of the initial meeting, our company pledged to make a significant monetary contribution in products and cash toward the capital campaign.

We all know that 1999 was more than a couple of years ago! It took much longer than expected for the capital campaign to finish. During this time, Molin has continued to support the local YMCA efforts by contributing to the annual Y Partners fund drive and by being a corporate sponsor of the annual fundraiser at Troy Burne Golf Club.

Molin Concrete has also supported the YMCA by allowing me the time, during the work day, to participate in the Board of Directors and various committees for the local YMCA, as well as the 2005 Building Task Force for the YMCA of Greater St. Paul.

We look forward to being at the opening of the Chain of Lakes YMCA in the summer of 2007 and continuing our involvement for years to come.

Fax Back Information Form

For more information,

- fax this form to (651) 786-0229
- Hollow Core Plank
- Foundation Wall Panels
- □ Structural Wall Panels
- □ Prestressed Beams/Columns
- □ Prestressed Stadia
- Residential

Please have a representative call me:

- □ I have immediate needs.
- □ Please call in months.
- □ Interested in having a lunch box seminar.
- □ Interested in having a plant tour.

If you know of someone who should be added as a newsletter recipient, or taken off the list, please let us know. Name: Company: Address City: State: Zip

please fill out the appropriate information on this page and fax it to us.

add or delete someone as a newsletter recipient, change your e-mail address, or wish to be notified of our newsletter via e-mail, It you're looking for product information, want to schedule a plant tour or box lunch, need an address/company change, need to

Comment:

Your wish is our command with our fax back form!

1-800-336-6546 71099 ΝΙΠΟΜ