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*"Building"* Customer Satisfaction Through Generations of Teamwork

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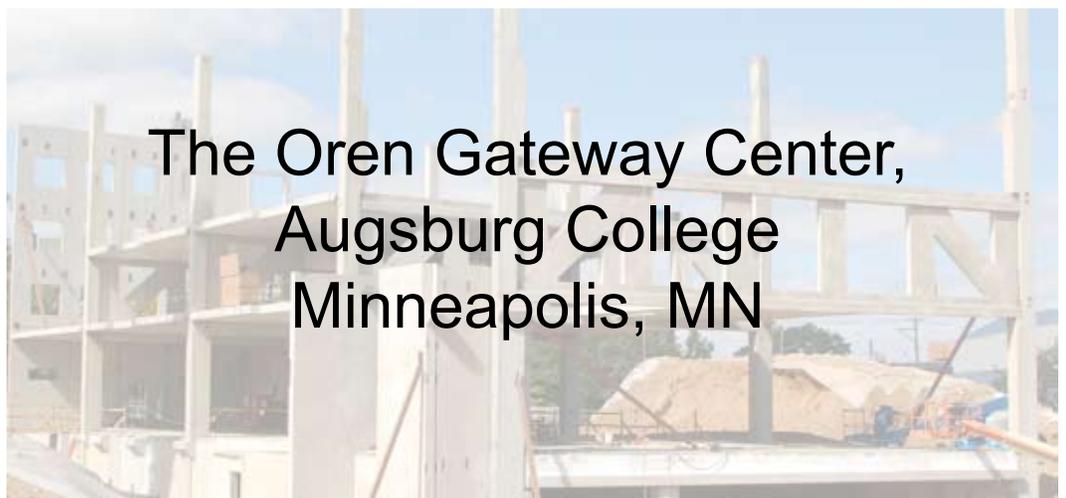
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## THE YEAR IN REVIEW

2006



**TOM MOLIN**  
PRESIDENT

2006 was another outstanding year for Molin Concrete Products Co. The Midwest market continues to be strong and steady. The year brought a nice mix between residential and non-residential construction with the commercial sector continuing to rebound. All of this contributed to another record year of sales for Molin. We had the privilege of working on a number of very impressive precast projects in 2006. A variety of building types allowed us to provide the full spectrum of our products including: hollow core plank, beams, columns, foundation walls, solid partition walls, and precast stadia sections. The Oren Gateway Center at Augsburg College in Minneapolis (highlighted in this issue) is a perfect example of utilizing a total precast design concept for a mixed use facility. This was a unique and challenging project for Molin.

The company continues to make improvements to our operations with the addition of a fourth gantry bay to our product storage area. Each bay covers an area of approximately 38,000 square feet. Each bay is controlled by an overhead crane spanning 75'-0 Feet with a 20 Ton lifting capacity. The entire gantry system has greatly improved the efficiency of product storage and inventory control. It also helps streamline the loading and shipping of products especially during high volume periods.

Molin continues to look for ways to promote our company, our products, and our industry. We did so this past September by hosting our second open house event for our customers and associates. Over 150 people attended. The day included a company presentation followed by a tour of our facilities and ended with a time to visit over food and beverages. Thank you to all who attended for making this a great success! We look forward to doing it again in the future.

We sincerely appreciate all of our relationships and the opportunity to have worked with many of you again this past year. You are the reason for our continued success. From all of us at Molin Concrete Products Company we wish you a very happy and prosperous year in 2007!



**UNITED WAY**  
**IS THE WAY TO GO!**

Molin's annual United Way campaign for 2006 was another great success. We were able to raise over \$24,000 for this worthwhile cause! We appreciate our employee's willingness and generosity to step forward each year to make this possible. This has become quite a tradition at Molin going back over 25 years. We are proud to be a part of the United Way organization and hope to continue this commitment for many years to come.

## LINDA HEGLUND

### OUR INFORMATION TECHNOLOGY COORDINATOR



**LINDA HEGLUND**  
IT COORDINATOR

This edition of the Molinium marks the proverbial "Passing of the Torch" (or Molinium). Since the inception of our newsletter and for thirty-eight quarterly issues, Linda has been the editor; making sure that article deadlines are met, that the best pictures are selected, that the editing is concise, then laying the whole thing out, having it printed and mailed. Linda has put countless hours and her whole heart into making this publication happen. Linda's work on the newsletter has been outstanding and the success of our newsletter has much to do with her efforts.

Linda has been handling the publishing of the Molinium while also being responsible for our computer network and communication systems. As we continue to grow, her efforts will now focus entirely on our expanding network and technology systems.

With this edition, we want to thank Linda for her outstanding work and also introduce you to Erik Molin, our new editor. Erik has a degree in business from Bethel University with a marketing emphasis and has just completed his first year in our Sales and Marketing department. We are confident that Erik will continue the tradition of producing a quality newsletter for our readers.

## PROJECT HIGHLIGHT

### THE OREN GATEWAY CENTER



**ERIK MOLIN  
RESIDENTIAL  
SALES  
& MARKETING**

Early Scandinavian leadership is not the only thing that Augsburg College and Molin Concrete have in common. Molin recently installed precast concrete on the Oren Gateway Center at Augsburg College. The new building will act as a gateway between the school campus and the rest of the community. This project is a combination of educational facilities with retail space on the street level. Molin is familiar with mixed use facilities; we have been constructing this type of design throughout the upper Midwest for many years.

There are many unique aspects to this project that made it special for Molin. We worked with Gage Bros. Concrete Products to supply the various product types that this structure required. Molin produced the hollow core plank, precast solid slab decks, and structural precast walls. Gage supplied double tee precast panels, columns, and unique precast concrete trusses that weighed 80,000 lbs. a piece! The trusses were designed in accordance with the ER-Post™ design which is part of the patented ER System by Erickson Roed & Associates. These special pieces needed to be installed with a 550 Ton Hydro Crane supplied by Armstrong Crane. The counter weights for this crane were in excess of 350,000 lbs.! The combination of the shared partnership and the special products made this a truly unique project for Molin Concrete. This facility will house a mix of administrative offices, commercial space, and residential housing including: The Alumni Center, The StepUp Program, The Augsburg MBA Program, The Gage Family Art Gallery, and The Office for Institutional Advancement.

This will be the 2<sup>nd</sup> project in a year that we have had with Augsburg. The first structure was the fitness center, Si Melby Hall which added teaching space, fitness and training facilities, hospitality rooms, and a Greco-Roman wrestling center.

Architect: BWBR Architects  
Engineer: Ericksen Roed & Assoc.  
GC: Kraus Anderson Minneapolis  
Owner: Augsburg College

Products:  
Hollow core: 56,682 Sq. Ft.  
Solid Decking: 8,477 Sq. Ft.  
Beams: 421 L.F.

Solid Precast Wall Panels:  
22,009 Sq. Ft.  
Columns: 202 L.F.  
Precast "H" Frames: 5 Pcs.

Precast Trusses: 696 L.F.  
Double Tees: 16,500 Sq. Ft  
Precast Truss Columns: 766 L.F.



Pictured here are various Columns, Trusses, Hollow Core, Beams, and Walls that made up this complex job.

#### COMING SOON: NEW DATABOOKS

Molin Concrete is delighted to announce that we have finished updating our Data Books plus we now have a new Data-CD. The revised Data Book seeks to provide the most up to date load chart and connection detail information while also providing an additional format for accessing our information on your computer, a Data-CD. In addition to the Data Book and Data-CD, most of our load chart and connection detail information is also located on our website: [WWW.MOLIN.COM](http://WWW.MOLIN.COM). Please contact us to get your new Data Book and/or Data-CD.

#### TOURS - PRESENTATIONS - EVENTS SCHEDULE YOURS NOW

- Upcoming Events
- Jan. 27-30      PCI Board of Directors Meeting
  - March 14-15    PCI Zone 3 Meeting
  - March 30-April 2    PCI Committee Days
  - April 25th      Builders Product and Service Show
  - May 7          NAHB Plant Tour



*Call Molin to schedule a lunch box presentation or plant tour.*

## CRANE SAFETY

### MOLIN'S PROACTIVE MEASURES



JOHN OSTENDORF  
FIELD MANAGER

To our customers:

This is a reminder that the new OSHA crane operator regulations go into effect July 1, 2007. As of 7/1/07 any person operating a crane on a construction site with a lifting capacity of over 5 tons is required to have a valid crane operators certificate. The regulation applies to all wire rope over sheave mobile cranes. Molin Concrete has been proactive in certifying all of our crane operators, some as long as five years

ago, through the Operators Union Local #49. This is another way that we help insure safe and professional installation of our products. For more information on this regulation, you can contact your local operators union or The Minnesota O.S.H.A. office whose web site is [www.doli.statemn.us/mnosha.html](http://www.doli.statemn.us/mnosha.html)

Companies should start the training process early to avoid the last minute rush.



### Fax Back Information Form

For more information, fax this form to (651) 786-0229

- Hollow Core Plank
- Foundation Wall Panels
- Structural Wall Panels
- Prestressed Beams/Columns
- Prestressed Stadia
- Residential

Please have a representative call me:

- I have immediate needs.
- Please call in \_\_\_\_\_ months.
- Interested in having a lunch box seminar.
- Interested in having a plant tour.

If you know of someone who should be added as a newsletter recipient, or taken off the list, please let us know.

Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip \_\_\_\_\_  
Comment: \_\_\_\_\_

Your wish is our command with our fax back form!  
If you're looking for product information, want to schedule a plant tour or box lunch, need an address/company change, need to add or delete someone as a newsletter recipient, change your e-mail address, or wish to be notified of our newsletter via e-mail, please fill out the appropriate information on this page and fax it to us. Thank You!

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**MOLIN**